

## Methodology

In our research, we implement the Retrieval-Augmented Generation (RAG) model (Lewis et al., 2020), a state-of-the-art approach that enhances the generation of text by incorporating retrieved external documents. The RAG model uses an input sequence  $x$  to retrieve relevant text documents  $z$  and incorporates them as additional context when generating the target sequence  $y$ . This process enables the model to generate more accurate and contextually enriched outputs (Lewis et al., 2020).

The RAG model consists of two key components: (i) a retriever  $p_\eta(z \vee x)$  which is parametrized by  $\eta$  and returns a distribution over text passages given a query  $x$ , and (ii) a generator  $p_\theta(y_i \vee x, z, y_{1:i-1})$ , which generates each token based on the input sequence, the retrieved document, and the previously generated tokens. This structure allows the model to effectively leverage external knowledge when producing the output sequence  $y$  (Lewis et al., 2020).

To optimize the retriever and generator components end-to-end, we treat the retrieved documents as latent variables. We explore two different RAG architectures: RAG-Sequence and RAG-Token, which marginalize over these latent documents in distinct ways to produce the final distribution over the generated text (Lewis et al., 2020). We followed the models and procedures described in (Lewis et al., 2020).

This study employs Natural Language Processing (NLP) techniques, enhanced by transformer-based models, to analyze the ethical policies of multinational corporations. The primary objective is to investigate how companies align with ethical standards across diverse jurisdictions and cultural contexts, specifically testing three hypotheses: the Ethical Convergence Hypothesis (H1), the Cultural Homogenization Hypothesis (H2), and the Societal Perception Hypothesis (H3).

### *Step 1: Data Collection and Text Extraction*

The initial phase involves gathering ethical policy documents from multinational companies in PDF format. These documents serve as the primary source for understanding how organizations articulate their ethical standards, regulatory compliance, and governance practices. The text is automatically extracted from these documents, enabling large-scale analysis. Each extracted document is structured into a dataset, with each row corresponding to a company's ethical policy document, providing a foundation for further NLP analysis. The parsing process plays a crucial role in the methodology, as it is essential to transform the raw data (PDF documents) into structured text suitable for further analysis. To achieve this, we utilize a **custom-built parser**, written in **Rust**. This parser is specifically designed to efficiently handle the extraction of text from **PDF** documents, which often contain complex structures such as tables, footnotes, and multi-column formats.

The Rust-based parser first extracts the raw text from the PDFs, then processes and cleans the content to remove irrelevant sections, such as page numbers, headers, and footers,

ensuring that only the necessary data is retained. It also handles the conversion of the documents into a consistent format, allowing for easy analysis in later steps. This clean text is structured into rows, each corresponding to a specific **company's ethical policy document**, which forms the basis for the data analysis.

### *Step 2: Summarization Using Transformer-Based Models*

Once the text extraction is complete, the structured data can be further processed by the transformer-based models, specifically the **MXBAI model**, to generate summaries and extract key ethical themes, compliance initiatives, and governance practices. The parser and text extraction steps, thus, serve as the foundation for the subsequent analyses, ensuring that the data is ready to be used by the NLP models for hypothesis testing and the creation of analytical proxies.

#### **Transformer Architecture:**

- **Self-Attention Mechanism:** This mechanism allows the model to assign importance to different parts of the text, ensuring that key ethical themes such as regulatory compliance and governance are captured, even in large, unstructured documents.
- **Contextual Understanding:** Unlike traditional models, transformers are capable of managing long-range dependencies between words, producing coherent summaries that preserve the essential ethical principles from the original documents.

### *Step 3: Creation of Analytical Proxies*

To conduct a structured analysis aligned with our research hypotheses, we develop analytical proxies using data extracted from corporate policies, annual reports, and publicly available information. These proxies serve as operational metrics to systematically examine the role of multinational tech corporations in shaping ethical values globally.

For H1 (Ethical Convergence Hypothesis):

We focus on identifying patterns of regulatory alignment and global standardization in ethical policies. The proxies extracted include:

- **Company Name:** Identification of each multinational tech corporation included in the study.
- **Regions of Operation:** Geographical areas where the company operates, including key markets such as North America, Europe, and Asia.
- **Regulatory Focus:** Specific regulations referenced in corporate policies, such as GDPR (General Data Protection Regulation) or HIPAA (Health Insurance Portability and Accountability Act).
- **Compliance Initiatives:** Description of mechanisms for regulatory adherence, such as global regulatory teams or periodic compliance audits.
- **Strategic Importance of Regulatory Alignment:** Analysis of corporate statements on the significance of regulatory alignment in business strategy.

- **Challenges and Opportunities in Regulatory Compliance:** Identification of company-reported barriers to compliance or strategic opportunities derived from aligning with global regulations.

For H2 (Cultural Homogenization Hypothesis):

We examine how ethical policies reflect, respond to, or potentially homogenize cultural differences. The proxies extracted include:

- **Company Name and Region:** Categorization of companies by geographical and cultural context, such as Western versus Eastern regions.
- **Key Ethical Themes:** Identification of recurring ethical themes in corporate reports, such as environmental sustainability, diversity, or transparency.
- **Influence of Cultural Context on Ethical Approaches:** Analysis of how cultural values (e.g., individualism in Western contexts versus collectivism in Eastern contexts) shape ethical priorities.
- **Comparison of Ethical Priorities:** Examination of divergences or alignments in ethical themes across regions, with specific focus on Western and Eastern companies.
- **Practical Implementation of Ethical Practices:** Review of documented strategies for implementing ethical policies in diverse cultural contexts.
- **Differences and Similarities Across Cultures:** Qualitative analysis of how cultural differences influence ethical discourse and practices.

For H3 (Societal Perception Hypothesis):

We investigate how governance structures and regional differences influence societal perceptions of corporate control over ethical standards. The proxies extracted include:

- **Company Name and Region of Operation:** Mapping the geographical footprint of each company and its influence on ethical governance perceptions.
- **Emphasis on Corporate Control Mechanisms:** Analysis of mechanisms such as board composition, shareholder engagement, or other governance tools used to manage ethical policy implementation.
- **Governance Structure:** Examination of governance frameworks, such as one-tier versus two-tier board systems, and their implications for ethical decision-making.
- **Regional Variations in Governance Approaches:** Analysis of how governance practices differ across regions and their alignment with cultural and regulatory norms.
- **Strategic Importance of Governance:** Evaluation of the significance attributed to governance in corporate strategy and its impact on ethical standard-setting.
- **Challenges in Governance:** Identification of region-specific challenges and tensions in implementing governance mechanisms that align with local cultural and regulatory contexts.

#### *Step 4: Hypothesis Testing with Prompts*

To rigorously test each hypothesis, three targeted prompts guide the transformer models in generating summaries:

#### **H1 (Ethical Convergence Hypothesis):**

Prompt: *"Which companies prioritize alignment with the highest regulatory standards across different regions?"*

Goal: The aim of this analysis is to identify multinational technology corporations that emphasize regulatory compliance and alignment with the most stringent standards globally. This supports the hypothesis that multinational companies converge toward the highest regulatory benchmarks, often set by early-adopting countries with robust regulatory frameworks.

Analytical Approach:

To address this prompt, we systematically analyze corporate reports, policy documents, and public statements to extract the following elements:

1. **Explicit References to Stringent Standards:** Identification of standards such as the GDPR (General Data Protection Regulation), HIPAA (Health Insurance Portability and Accountability Act), or ISO certifications mentioned in corporate communications.
2. **Global Compliance Initiatives:** Examination of initiatives aimed at achieving compliance, such as the establishment of global regulatory teams, the adoption of compliance audits, or partnerships with regulatory bodies.
3. **Strategic Statements on Regulatory Alignment:** Analysis of language in corporate reports that highlights the strategic importance of regulatory adherence to market operations, reputation management, and stakeholder trust.
4. **Regional Focus on Compliance:** Mapping regions where companies emphasize regulatory alignment, indicating efforts to align with the most rigorous local or regional standards.
5. **Challenges and Opportunities Highlighted:** Evaluation of how companies frame their compliance efforts in terms of operational challenges or competitive advantages.

The analysis is expected to reveal:

- A set of companies that actively align their ethical and operational frameworks with the highest global standards.
- Patterns indicating convergence toward these standards as a strategic priority, regardless of the company's region of origin.
- Insights into the role of stringent regulations in influencing the global ethical policies of multinational corporations.

By identifying the companies that prioritize alignment with the most rigorous standards, this analysis supports the argument that regulatory frameworks in early-adopting regions drive ethical convergence among multinational tech corporations. It also provides insights into how these companies navigate the complexities of operating across diverse regulatory environments while maintaining compliance with stringent benchmarks.

## **H2 (Cultural Homogenization Hypothesis):**

Prompt: *"What are the differences in ethical themes between companies from different cultural contexts (Western vs. Eastern)?"*

Goal: The objective of this analysis is to compare the ethical policies of multinational technology corporations operating in Western and Eastern cultural contexts. By identifying differences or similarities in ethical themes, the study seeks to determine whether ethical values are becoming homogenized due to the influence of multinational corporations or whether they remain culturally distinct.

Analytical Approach: To address this prompt, the analysis will extract and compare ethical themes articulated in corporate reports, policies, and public statements of companies from Western and Eastern contexts. The following elements will be examined:

1. **Key Ethical Themes:** Identification of core values emphasized in ethical policies, such as environmental sustainability, data privacy, transparency, diversity, and social responsibility.
2. **Cultural Influences on Ethics:** Analysis of how cultural principles, such as individualism (more common in Western contexts) or collectivism (more common in Eastern contexts), influence the prioritization of ethical values.
3. **Regional Ethical Priorities:** Comparison of ethical priorities in Western and Eastern companies, highlighting any thematic overlaps or divergences. For instance, Western companies may emphasize personal data privacy (e.g., GDPR), while Eastern companies may focus on collective societal benefits.
4. **Practical Implementation of Ethics:** Review of the strategies employed to operationalize ethical values, such as initiatives to reduce carbon footprints, enhance workforce inclusivity, or ensure supply chain transparency.
5. **Ethical Discourse:** Analysis of language and framing in corporate documents to understand how ethical values are communicated and whether there are regional differences in emphasis or tone.

The analysis is expected to uncover:

- Variations in ethical themes that reflect cultural influences, such as an emphasis on innovation and autonomy in Western policies versus communal well-being and long-term societal goals in Eastern contexts.
- Areas where ethical themes converge, potentially driven by globalization or regulatory harmonization.

- Differences in the implementation and communication of ethical policies, shedding light on how corporations navigate cultural contexts while addressing global challenges.

This analysis contributes to the understanding of whether multinational corporations drive the homogenization of ethical values across cultures or adapt their ethical frameworks to reflect regional differences. Insights from this comparison will help assess the impact of cultural diversity on global ethical discourse and inform discussions on the balance between universal ethical standards and local cultural sensitivity.

### **H3 (Societal Perception Hypothesis):**

Prompt: *"Which companies emphasize corporate control and governance more prominently, and how does this vary by region?"*

Goal: The goal of this analysis is to examine how multinational tech corporations articulate and prioritize corporate governance in their ethical policies and to explore regional variations in the emphasis on corporate control. This analysis seeks to understand how societal perceptions of corporate influence shape governance practices and ethical frameworks across different cultural and regulatory contexts.

Analytical Approach: To address this prompt, the study will focus on extracting and analyzing governance-related themes from corporate reports, policies, and public statements. The following elements will be investigated:

1. **Emphasis on Corporate Control:** Identification of governance mechanisms highlighted in corporate policies, such as board composition, shareholder rights, or executive oversight.
2. **Governance Frameworks:** Comparison of governance structures across companies, focusing on models such as one-tier versus two-tier board systems, and their implications for ethical decision-making.
3. **Regional Variations:** Analysis of how governance priorities differ across regions, considering factors such as regulatory requirements, cultural norms, and societal expectations. For example, Western regions may emphasize shareholder activism, while Eastern regions might focus on centralized control.
4. **Strategic Importance of Governance:** Evaluation of the strategic language used to describe governance in corporate communications, such as its role in fostering trust, ensuring accountability, or meeting regulatory expectations.
5. **Challenges and Opportunities:** Identification of challenges reported by companies in implementing governance practices that align with regional societal perceptions and regulatory demands.

The analysis is expected to reveal:

- Companies or regions that place a stronger emphasis on corporate governance as a key element of ethical policies.

- Regional trends, such as the prioritization of transparency and inclusivity in Western governance models versus hierarchical and consensus-driven approaches in Eastern contexts.
- Insights into how societal perceptions of corporate control influence governance practices and their ethical underpinnings.

This analysis contributes to understanding the interplay between corporate governance and societal perceptions of control. By highlighting regional variations and their impact on governance practices, the study informs discussions on how multinational corporations can balance global governance standards with regional cultural expectations. The findings also offer practical insights for policymakers and business leaders seeking to align corporate governance with ethical values that resonate across diverse societal contexts.

#### *Step 5: Analysis and Structured Insights*

The summaries generated by the transformer models are systematically analyzed to draw insights aligned with the three hypotheses:

- **Ethical Convergence (H1):** A frequency analysis is performed to identify the prevalence of terms related to regulatory compliance, quantifying the emphasis companies place on aligning with global or regional standards.
- **Cultural Homogenization (H2):** The summaries are examined for cultural keywords (e.g., “local,” “global,” “tradition”) to assess whether companies are homogenizing their ethical policies or maintaining culturally distinct values.
- **Societal Perception (H3):** Governance-related terms (e.g., “trust,” “transparency”) are analyzed to understand how corporate control is perceived and addressed across different societal contexts.